

Global E-Commerce Intelligence we report, you grow

SAMPLE REPORT

PUBLICATION DATE: JULY 2019

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PREFACE



A LIST OF ADVANTAGES

- yStats.com provides secondary market research: By using various sources of information we ensure maximum objectivity for all obtained data. As a result companies get a precise and unbiased impression of the market situation.
- Only reliable sources such as national and international statistical offices, industry and trade associations, business reports, business and company databases, journals, company registries and news portals are used as a basis for the analyses, statistical reports and forecasts.
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GENERAL METHODOLOGY OF MARKET REPORTS



Secondary Market Research

- The reports are compiled based on secondary market research. Secondary research is information gathered from previously published sources. Our reports are based on information and data acquired from national and international statistical offices, industry and trade associations, business reports, business and company databases, journals, company registries, news portals and many other reliable sources. By using various sources we ensure maximum objectivity for reported data. As a result, companies gain a precise and unbiased impression of the market situation.
- Cross referencing of data is conducted in order to ensure validity and reliability.
- The source of information and its release date are provided on every chart. It is possible that the information contained in one chart is derived from several sources. If this is the case, all sources are mentioned on the chart.
- The reports include mainly data from the last 12 months prior to the date of report publication. Exact publication dates are mentioned in every chart.

Definitions

• The reports take into account a broad definition of B2C E-Commerce, which might include mobile commerce. As definitions may vary among sources, exact definition used by the source (if available) is included at the bottom of the chart.

Chart Types

• Our reports include text charts, pie charts, bar charts, rankings, line graphs and tables. Every chart contains an Action Title, which summarizes the main idea/finding of the chart and a Subtitle, which provides necessary information about the country, the topic, units or measures of currency, and the applicable time period(s) to which the data refers. With respect to rankings, it is possible that the summation of all categories amounts to more than 100%. In this case, multiple answers were possible, which is noted at the bottom of the chart.

Report Structure

• Reports are comprised of the following elements, in the following order: Cover page, preface, legal notice, methodology, definitions, table of contents, management summary (summarizing main information contained in each section of report) and report content (divided into sections and chapters). When available, we also include forecasts in our report content. These forecasts are not our own; they are published by reliable sources. Within Global and Regional reports, we include all major developed and emerging markets, ranked in order of importance by using evaluative criteria such as sales figures.

Notes and Currency Values

- If available, additional information about the data collection, for example the time of survey and number of people surveyed, is provided in the form of a note. In some cases, the note (also) contains additional information needed to fully understand the contents of the respective data.
- When providing information about amounts of money, local currencies are most often used. When referencing currency values in the Action Title, the EUR values are also provided in brackets. The conversions are made using the average currency exchange rate for the respective time period. Should the currency figure be in the future, the average exchange rate of the past 12 months is used.

METHODOLOGY OF THE CURRENT REPORT



Report Coverage

- This report covers the global online payment market with a focus on fraud and security issues. It takes into account a wide definition of online payment, including payments made in online shopping and mobile payment, such as remote and proximity payments.
- The report includes data mostly published within the previous 12 months. The exact date of publication of the source is stated on each chart. The time period which the data refers to differs by source.

Report Structure

- The global chapter opens the report, featuring an overview of global trends and innovations, value of online payment fraud worldwide and the attitude of global consumer to security of digital payments.
- The rest of the report is divided by regions presented in the descending order of B2C E-Commerce sales. Within each region, the countries are also ranked by B2C E-Commerce sales.
- The types of information included per country differ due to varying data availability. These may include: information about card-not-present fraud and chargebacks, attitude of consumers towards online and mobile payment security, security-related barriers preventing Internet users from shopping online and making payments via mobile devices, demand for biometric identification methods, 3D-Secure transactions penetration, and payment-related fraud types encountered by online shoppers.

DEFINITIONS



The following expressions and definitions are used in this report*:

ONLINE PAYMENT	Transfer of money made over the Internet following a consumer's payment command, includes payments for products
	and services purchased in E-Commerce and M-Commerce.

 MOBILE PAYMENT 	A wide definition of mobile payments includes remote payments made remotely in M-Commerce and proximity	
	payments made in-store, such as via QR code scanning and NFC technology.	

CHARGEBACK	The charge that a merchant pays to a customer who successfully disputed a transaction on his/her credit card
OHAROLDAOK	statement.

 CARD-NOT-PRESENT FRAUD 	Fraud that occurs in purchases and payments maid without presenting a card, mainly online or by phone.
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BIOMETRIC AUTHENTICATIONAny means by which a person can be uniquely identified based on evaluation of one or more distinguishing biological traits. These may include fingerprints, facial recognition, iris scan and others. In payments, biometric authentication is used to identify the user and authorize the transaction.

A software solution that enables consumers to store payment credentials, such as credit or debit card information, and use the stored credentials to pay digitally for transactions made in-store, online or via mobile. Mobile wallets are installed on mobile devices which are used to complete payments. The examples of mobile wallets include Apple Pay, Samsung Pay and Android Pay. Mobile wallets are often included in the E-Wallet category.

B2C E-COMMERCE	The sale of products (and services) through electronic transactions via the Internet from businesses to consumers.
	Some sources cited in this report exclude services such as online travel from their definition of B2C F-Commerce sales

ONLINE SHOPPINGPurchase of products or services by consumers via the Internet. Broadly defined, may include business to consumer and consumer to consumer transactions.

Note: *the definitions used by the original sources might differ from the ones stated on this chart; the exact definition used by each source, where available, is included on the respective charts

TABLE OF CONTENTS (1 OF 7)



1. Management Summary

2. Global Developments

- Overview of Online Payment Fraud Trends, May 2019
- Online Payment Fraud Losses, in USD billion, 2018e & 2023f
- Breakdown of Feelings Consumers Have Towards Card Transaction Declines in Online Shopping, in % of Online Shoppers, by Frequency of Online Shopping, July 2018
- Breakdown of Most Important Factors in Consumers' Online Experience, in % of Consumers, 2018
- Share of Consumers Who Have More Confidence in a Business That Uses Physical Biometrics for Online Security, in %, 2018
- Share of Respondents Who Would be Willing to Use Fingerprint or Other Biometric to Secure Their Payment Details, in %, 2018
- Number of Remote Mobile Biometric Transactions, in billions, and Their Share of Total In-Store and Remote Transactions Authenticated via Mobile Biometrics, in %, 2018 & 2023f
- Breakdown of The Perceived Level of Security of Blockchain Solutions Compared to Conventional IT Solutions, in % of Senior Executives. March 2019
- Top 10 Blockchain Use Cases, in % of Senior Executives, 2018
- Spending on Fraud Management Solutions, 2017 & 2023f

3. Asia-Pacific

3.1. Regional

- Estimated Card Not Present Fraud Share, in % of Total Card Payment Fraud, 2018
- Share of Businesses That Experienced an Increase of Online Fraud Losses Over The Past Year, in %, Compared to Those With The Same Amount of Fraud and Less Fraud. 2018
- Breakdown of The Most Important Factors in Consumers' Online Experience, in % of Consumers, 2018
- Top 3 Organization Types Most Trusted by Consumers in Handling Their Personal Data, in % of Consumers, 2018

3.2. China

- Internet Security Incidents Encountered by Internet Users, in %, 2018
- Types of Online Fraud by Internet Users, in % Internet Users Who Encountered Online Fraud, 2018
- Major Concerns Related to Mobile Payments, in % of Mobile Payment Users, 2018



TABLE OF CONTENTS (2 OF 7)



3. Asia-Pacific (Cont.)

3.2. China (Cont.)

- Top Security Issues in Mobile Payments, in % of Mobile Payment Users, 2018
- Share of Mobile Payment Users Willing to Use Biometrics for Mobile Payment Authentication, in %, 2018

3.3. Japan

- Card Payment Fraud Losses, by Type, in JPY billion, 2014 2018
- Top Factors Considered When Selecting a Payment Method, in % of Consumers, by Consumers Paying With Cash and Consumers Paying With Non-Cash Payment Methods, June 2018
- Reasons for Not Using QR-Based Mobile Payments, in % of Non-Users, January 2019

3.4. South Korea

- Breakdown of Perception of The Security of Mobile Payment Methods Compared to Conventional Payment Methods, in %, 2018
- Top 3 Preferred Method of Authentication in Mobile Payment Services, in % of Users, 2017 & 2018

3.5. Australia

- Card Not Present Fraud, in AUD million, and Share of Total Card Payment Fraud, in %, FY 2017 & FY 2018
- Share of Cross-Border E-Commerce Orders Rejected by Merchants Due to Suspected Fraud, in % of Australian Cross-Border E-Commerce Merchants, 2018

3.6. Malaysia

- Reasons for Not Shopping Online, in % of Internet Users Who Do Not Shop Online, 2018
- Top 3 Barriers to E-Wallet Adoption, in % of Non-Users of E-Wallets, 2018

3.7. Vietnam

Reasons for Not Shopping Online, in % of Internet Users Who Do Not Shop Online, 2018

TABLE OF CONTENTS (3 OF 7)



4. Europe

4.1. Regional

- Overview of Strong Customer Authentication Requirements Under PSD2, April 2019
- Overview of The Strong Customer Authentication Perceptions by Industry Participants, June 2019
- E-Commerce Merchants' Readiness to Support Strong Customer Authentication, in %, November 2018
- Levels of Awareness and Preparation of E-Commerce Merchants to Strong Customer Authentication Requirements, by SMEs and Large Businesses, June 2019
- Share of Consumers Who Are Unaware of the Strong Customer Authentication Requirements for Online Purchases, in %, June 2019
- Share of Consumers Who Prefer One-time Passcodes for Authentication, Compared to Fingerprint Recognition, in %, June 2019
- Barriers to Buying Online, in % of Online Shoppers, July 2018
- Attitudes to Security of Online Shopping, incl. Payment-Related, in % of Online Shoppers, by Austria, Germany and the UK, April 2018

4.2. UK

- E-Commerce Fraud Loss on UK-Issued Cards, in GBP million, and Share of Total Card Purchase Fraud Loss, in %, 2013 2018
- Top 10 Reasons for Shopping Cart Abandonment, in % of Online Shoppers, 2018e
- Breakdown of Consumers' Perception of Whether They Currently Undergo Enough Security Checks When Making an Online Payment, in % of Consumers, 2018
- Breakdown of the Preferred Way of Receiving a One-time Passcode to Verify a Payment Transaction, in % of Consumers, 2018
- Share of Cross-Border E-Commerce Orders Rejected by UK Merchants Due to Suspected Fraud, in % of UK Merchants, 2018

4.3. Germany

- Share of E-Commerce Merchants Who Faced Fraud or Fraud Attempts in Their Online Shops, in %, 2018
- Perceived Development of Fraud and Fraud Attempts Over the Past Year, in % of E-Commerce Merchants, 2018
- Types of Fraud and Fraud Attempts Faced by E-Commerce Merchants in Their Online Stores, in % of E-Commerce Merchants, 2018
- Measures Taken by E-Commerce Merchants to Prevent Fraud in Their Online Stores, in % of E-Commerce Merchants, 2018
- Breakdown of Usage of 3D Secure for Credit Card Payments, in % of E-Commerce Sellers, 2017 2019
- Breakdown of the Perceived Change in Shopping Cart Abandonment Rates After Choosing Credit Card Payment as a Result of 3D Secure, in % of E-Commerce Sellers Using 3D Secure, 2019
- Breakdown of Importance of Payment Topics in Merchants' Payment Strategy Until 2020, in % of E-Commerce Merchants, 2018

TABLE OF CONTENTS (4 OF 7)



4. Europe (Cont.)

4.3. Germany (Cont.)

- Breakdown of Attitude to Paying by Invoice, in % of Online Shoppers, April 2018
- Most Trusted Mobile Payment Providers, in % of Consumers, August 2018

4.4. France

- Top 5 Services and Obligations of E-Commerce Merchants in 2019 According to Online Shoppers, in % of Online Shoppers, December 2018
- Preferred Biometric Authentication Methods in E-Commerce, in % of Online Shoppers, 2019
- Breakdown of Main Barriers That Make Consumers Hesitant to Purchase Online, in %, by Total Population and Online Shoppers, June 2018
- Share of 3D Secure Payments, in % of Online Card Payments, April 2011 April 2018
- Breakdown of Attitudes Towards Mobile Payments, in % of Internet Users, February 2018

4.5. Spain

Breakdown of Factors Most Important in Online Payment Methods, in % of Online Shoppers, October 2018

4.6. Italy

• Fraudulent Transactions' Share of E-Commerce Sales, in %, 2017

4.7. Austria

- Share of Online Shoppers Who Fell Victim to Internet Fraud, in %, and Type of Fraud Experienced, in %, November 2018
- Factors Taken into Account by Online Shoppers in Order to Avoid Fraud, in % of Online Shoppers, November 2018
- Share of Online Shoppers Who Experienced Internet Fraud, in %, and Type of Fraud Experienced, in %, December 2018



TABLE OF CONTENTS (5 OF 7)



4. Europe (Cont.)

4.8. Switzerland

- Share of E-Commerce Merchants Who Faced Fraud or Fraud Attempts in Their Online Shops, in %, 2018
- Perceived Development of Fraud and Fraud Attempts Over the Past Year, in % of E-Commerce Merchants, 2018
- Types of Fraud and Fraud Attempts Faced by E-Commerce Merchants in Their Online Stores, in % of E-Commerce Merchants, 2018
- Measures Taken by E-Commerce Merchants to Prevent Fraud in Their Online Stores, in % of E-Commerce Merchants, 2018

5. North America

5.1. USA

- Card Not Present Fraud Losses, in USD billion, 2015 2021f
- Fraud Losses, by Fraud Type, in USD billion, 2017 & 2018
- Synthetic Credit Card Fraud, in USD million, 2015 2020f
- · Cost of Fraud as Share of Revenues, in %, 2014-2018
- Total Costs per Dollar of Fraud Losses for Retail Merchants, in USD, 2017 & 2018
- Total Costs per Dollar of Fraud Losses for M-Commerce Merchants Selling Digital Goods, in USD, 2017 & 2018
- Share of Cross-Border E-Commerce Orders Rejected by Merchants Due to Suspected Fraud, in % of USA Merchants, 2018
- Attitudes to Security of Online Shopping, incl. Payment-Related, in % of Online Shoppers, April 2018
- Actions That Online Shoppers Plan to Take to Protect Themselves from Identity Theft Online During Holiday Online Shopping, in % of Online Shoppers, 2018
- Card Payment Fraud Penetration, in % of Consumers, by Card Present and Card Not Present Fraud, 2013-2018
- Account Takeover Fraud Types, in % of Account Takeover Victims, 2018
- Fraudulent New Accounts Opened, in % of New Account Fraud Victims, 2017 & 2018
- Breakdown of Primary Factors That Would Prevent Internet Users From Using a Mobile Payment App, in %, March 2018
- Share of Consumers Who Are Worried About Their Personal Information When Using a Mobile Payment App, in %, 2015 2018
- Share of Adults Who Have Made a Biometric Payment, in %, by Gender and Total, March 2018
- Share of Adults Who Believe that Biometric Payment Will Become More Commonplace in the Next 2-5 Years, in %, March 2018
- Breakdown of Perceived Effectiveness of Emerging Technologies for Mitigating Financial Crime, in % of Professionals, September 2018



TABLE OF CONTENTS (6 OF 7)



5. North America (Cont.)

5.2. Canada

- Most Trusted Payment Methods, in % of Internet Users, April 2019
- Breakdown of Payment Methods Perceived as the Safest for Online Purchases, in % of Consumers, 2016-2018
- · Attitudes to Security of Online Shopping, incl. Payment-Related, in % of Online Shoppers, April 2018
- Share of Mobile Wallet Users Who Trust That Mobile Wallet Payment Transactions are Secure, in %, 2016-2018

6. Latin America

6.1. Regional

- Perceived Barriers to Paying via a Mobile App In-Store, in % of Banked Internet Users Who Have Not Used Mobile Payment Apps to Pay In-Store, by Selected Countries, 2018
- Top Motivations to Start Using Mobile Payments Apps/Wallets In-Store, in % of Banked Internet Users Who Have Not Used and Do Not Intend to Use Mobile Payment Apps In-Store Next Year, by Selected Countries, 2018

6.2. Brazil

• Top 10 Factors Considered When Making an Online Purchase Decision, incl. Payment-Related, in % of Online Shoppers, May 2018

6.3. Mexico

- Authorization Rate of Payment Transactions on E-Commerce Websites, in % of Transactions and in % of Transaction Value, by Credit Cards and Debit Cards, Q1 2016 – Q1 2019
- Chargeback Rate, in % of Number of Authorized Payment Transactions on E-Commerce Websites and in % of Their Value, by Credit Cards and Debit Cards. Q1 2016 Q1 2019
- Share of Online Shoppers Who Stored Information With an Online Merchant and Type of Information Stored with an Online Merchant, in % of Online Shoppers, 2018
- Reasons for Not Storing Personal Information With Online Merchants, in % of Online Shoppers Who Do Not Store Personal Information With Online Merchants, 2018

6.4. Colombia

• Payment-Related Aspects Considered When Shopping Online, in % of Online Shoppers, May 2018

TABLE OF CONTENTS (7 OF 7)



7. Middle East & Africa

7.1. Regional

Reasons for Preferring Cash on Delivery, in % of Online Shoppers, 2018

7.2. UAE

• Top 5 Drivers for Paying by Cash on Delivery in E-Commerce, in % of Respondents, February 2018

7.3. South Africa

- Breakdown of Barriers to E-Commerce, incl. Payment-Related, in % of Internet Users Who Do Not Shop Online, August 2018
- Breakdown of Factors That Would Encourage to Shop Online More, incl. Payment-Related, in % of Online Shoppers, August 2018

7.4. Morocco

- Barriers to Shopping Online, incl. Payment-Related, in % of Internet Users, March 2018
- Problems Encountered When Shopping Online, incl. Payment-Related, in % of Online Shoppers, March 2018



TABLE OF CONTENTS

1.

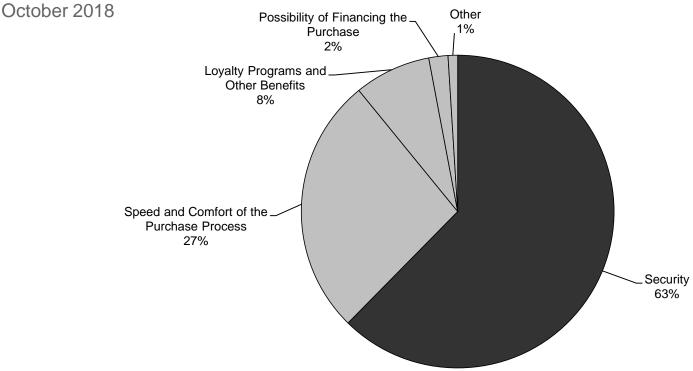
14 – 18

5.	North America	87 – 108
5.1.	USA	88 – 104
5.2.	Canada	105 – 108
6.	Latin America	109 – 117
6.1.	Regional	110 – 111
6.2.	Brazil	112 – 112
6.3.	Mexico	113 – 116
6.4.	Colombia	117 – 117
7.	Middle East & Africa	118 – 124
7.1.	Regional	119 - 119
7.2.	UAE	120 - 120
7.3.	South Africa	121 - 122
7.4.	Morocco	123 - 124



"Security" (63%) was the most valued factor in online payment methods in Spain, according to a shoppers' survey in October 2018.

Spain: Breakdown of Factors Most Important in Online Payment Methods, in % of Online Shoppers,



Note: may not add up to 100% due to rounding

Definition: individuals aged 18-65 who have purchased online in the previous 12 months from any of the following categories: appliances and technology, furniture, mobile devices,

travel, sport, bicycle and accessories, automobile and accessories or motorcycle and accessories.

Survey: based on a survey of 2,200 consumers, conducted in September – October 2018; question asked "When it comes to paying for your online purchases, what do you value

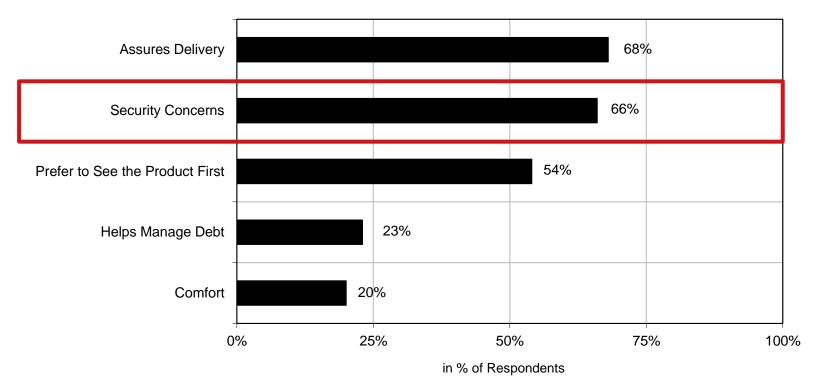
the most about payment methods?"

Source: Cetelem, December 2018



In the UAE, 66% of shoppers surveyed in February 2018, chose to pay by "Cash on delivery" due to security concerns.

<u>UAE</u>: Top 5 Drivers for Paying by Cash on Delivery in E-Commerce, in % of Respondents, February 2018



Note: does not add up to 100% due to multiple answers possible; only the top 5 answers are ranked

Survey: based on a survey of 600 individuals in the UAE, conducted in February 2018; all respondents made at least one online payment in the past six months; the respondents were UAE citizens (11%), expat Arabs (33%), expat Asians (51%) and expat Westerners (5%); 55% of the respondents lived in Dubai, 29% in Abu Dhabi, 12% in Sharjah and 4% in other emirates; the age groups were 18-35 (64%), 36-45 (30%) and 46-55 (6%)

Source: Visa, 4SiGHT Research & Analytics, cited by The National, June 2018

